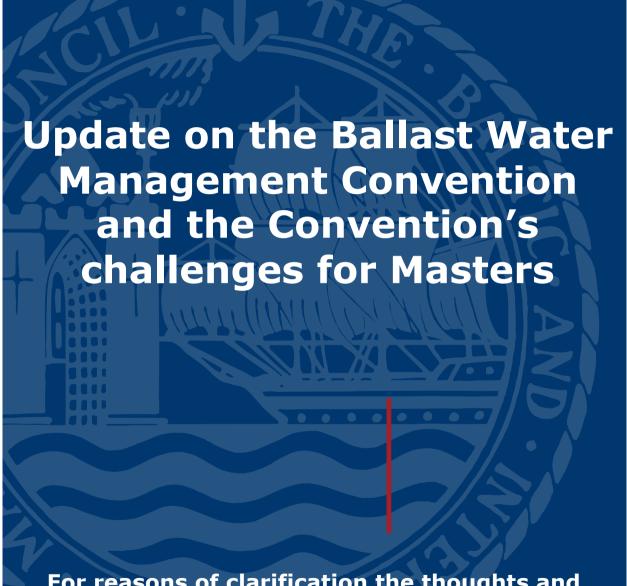


BIMCO

Peter Lundahl
Rasmussen
BIMCO
Marine Department



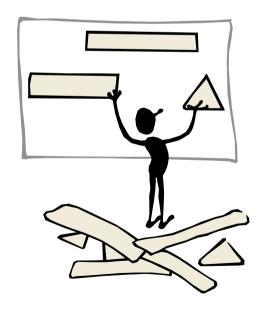


For reasons of clarification the thoughts and opinions expressed in this presentation do not necessarily reflect the views and policy of BIMCO.

Overview



- What is BIMCO?
- The operational challenges
- Data and Documentation
- Major challenges
- Conclusions





What is BIMCO



- Established in Denmark in 1905
- The world's largest international shipping Association for Owners, Brokers, Agents, Clubs and Associates
- Approximately 2,500 members in 123 countries
- The owner-members of BIMCO control about 65% of the world's merchant fleet.

www.bimco.org



What is BIMCO?





- In order to ensure the efficient flow of world trade and to protect the global economy, ships must be able to trade on equal terms under a global legislative regime where port states accept a ship's International BWM Certificate as evidence that its equipment fulfils the requirements of the Ballast Water Convention.
- The Convention's access to sampling of discharge water for analysis or other in-depth examination should in BIMCO's view be restricted to situations where clear grounds have been established.
- Sampling and testing of ballast water should be carried out in accordance with the associated guidelines developed by IMO in particular and should not cause undue delay to the ship.
- Sampling/testing measures and procedures implemented by port states should be based on proper risk assessment regarding the ship's ballast water condition at the intake location taking into consideration the local water condition and possible effects of discharging the ballast water. Such a measure will prevent unnecessary sampling and testing.
- Sampling/testing measures and procedures should aim at ensuring the lowest possible cost for the affected ships/owners. Costs in connection with sampling and testing, including for delays or other loss to the ship, without clear grounds warranting for an expanded inspection as described in the Convention should be borne by the inspection party (Port State or National Administration).
- In order to avoid regional and unilateral regulation constituting a hindrance for world trade and to encourage early installation of Ballast Water Treatment (BWT) systems on board ships, all BWT systems should be subject to a grandfathering scheme in terms of compliance with any future more stringent ballast water discharge standards being imposed by individual states, ports or regions worldwide.

Ten of the Most Unwanted

Marine plants, animals and microbes are being carried around the world attached to the hulls of ships and in ships' ballast water. When discharged into new environments, they may become invaders and seriously disrupt the native ecology and economy. Introduced pathogens may cause diseases and death in humans.



While chalence (names strains) Name to: Vancus strains with broad ranges. Introduced to South America, Gulf of Mexico and other areas. Impacts' Some tholess epidemics appear to be directly associate with halact water. One example is an opidenic that began simultaneously at these separate ports in Pars in 1981, sweeping cornes booth America, affecting more than a million people and killing more than ten thousand by 1994. This street had previously







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Coresponds paragol impacts: Reproduces to form very large populations that dominate associated economic impacts.





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Horsey for Horsbern Pacific Introduced to: Southern Australia fresets: Reproduces in large marribors. reacting plugger propertions upidy in invaded environments. Feeds or shelffelt including commercially valuable scallen. egator and plant species



Nativo to: wortham Asia

intraduped to: Western Europe Sales Say and West Coast North America mounts: Undergoes mass regulations for

reproductive purposes. Burrows into over banks and dykes tausing erosion and sitation. Preys on mative fish and extrictions during population outbreaks.





Ondurers polymorphs Native to: Eastern Europe (Black Ses) remarked to Western and northern Furage, including instand and faltic Sea, section had all North America

Property: Pearls of available bond surfaces in mass numbers. Displaces native equation and food web. Causes sweep fouling problems on infrastructure and versels. Blocks water intake placs, sluices and irrigation ditches. francerir roots to USA when of amount US\$750 million to \$1 billion between 1000 and 2005



Status for Various spaces with broad connecterrolized to: Several species have been torreferred to new areas in ships helical writer

because May form marming Above Groom, Depending on the species, can cause massive kills of marine life through exygen depiction, release of toxins and or musus. Car to al beaches and impact on taurien and norwalian. Some species may contaminate filtre-feeding shellfish and cause fisheries to be closed. Consumption of contaminated shellfish by humans may



Unders provetics

Kurise to: Northern Asia Introduced to: Southern Australia. New Zealand, West Coars of HSA. Europe and Augustina impacts: Grows and spreads rapidly, both Displaces native algae and manne life. Afters habitat, europstem and lood web. May affect commercial shellon stocks through space. cornection and absorbine of industries

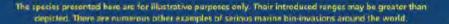
to peers the Democratic lattices - CMMP-2395 Week





Nation to European Ailantic Coast Introduced to Southern Australia South Africa.

Impacts: Highly adaptable and Innasion. Resistant to predation due to haid shell. Competer with and displaces native critic and becomes a dominant species in invalled areas. Consumes and displates wide range of previouses. After the tidal today shore ecosystem.

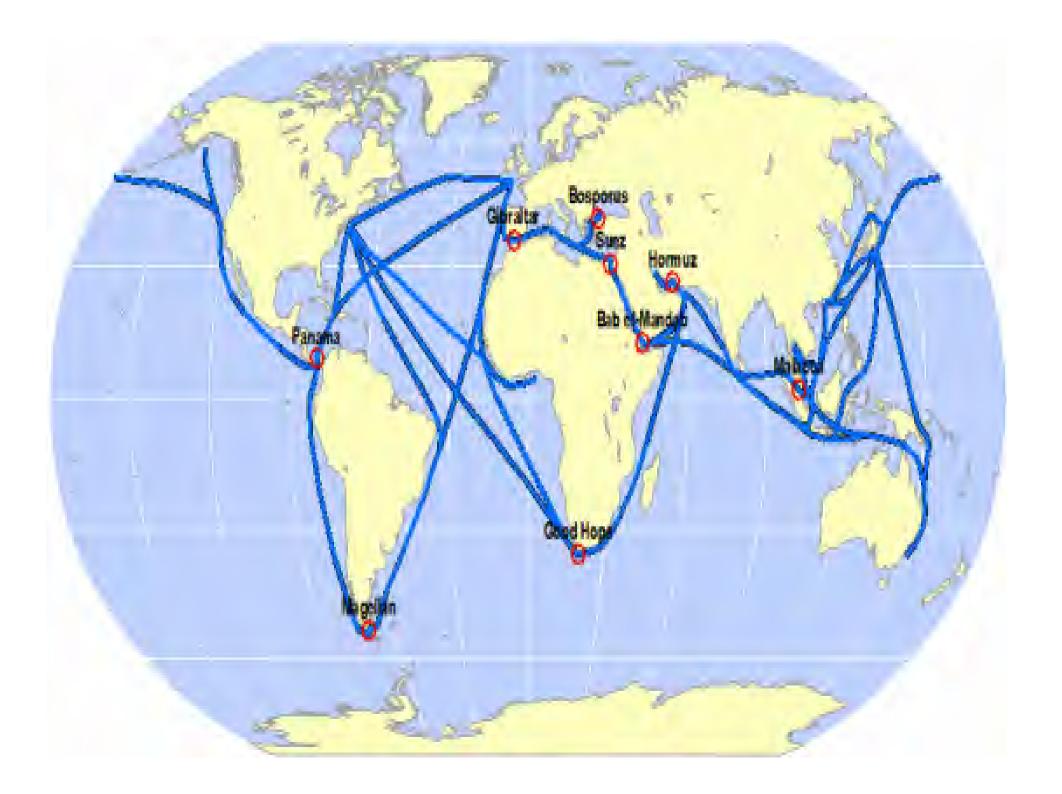












Ten of the most unwanted





Status - BWM Convention



- Latest ratification by Russia & Niue
- 35 IMO Member States representing 27.95% of the world tonnage
- One entry into force requirement fulfilled
- But still needs a flag state or some flag states representing 7,05% of the world tonnage to reach the required target



Albania, Antigua & Barbuda, Barbados, Brazil, Canada, Cook Islands, Croatia, Egypt, France, Iran (Islamic Republic of), Kenya, Kiribati, Lebanon, Liberia, Malaysia, Maldives, Marshall Islands, Mexico, Mongolia, Montenegro, Netherlands, Nigeria, Norway, Palau, Republic of Korea, Saint Kitts and Nevis, Sierra Leone, South Africa, Spain, Sweden, Syrian Arab Republic, Trinidad & Tobago, Tuvalu, Russia, Niue, Next?

The Stakeholders' Challenges



- Ships:
 - Documentation
 - Planning
 - Procedures
 - Retrofitting/installation
- Crew:
 - Familiarisation
 - Training
 - Workload

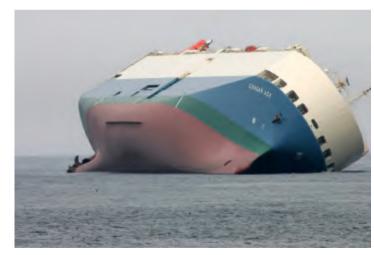






The Stakeholders Challenges

- BWMS Manufacturers:
 - Full unbiased documentation for BWMS
 - Production
 - Worldwide approval
- Authorities:
 - Plan approvals
 - Certifications
 - Surveys





The Operational Challenges



BWMS considerations:

- Ship type, Ballast capacity & Trade
- Availability & delivery time for BWMS
- Crew health and safety
 - Safe in operation for the crew (Health)
- Crew Familiarisation & training
- Crew workload
 - Easy to operate for the crew (foolproof)
- Safe in operation for the ship
 - Possible effects on tank coatings and steel







continued.....

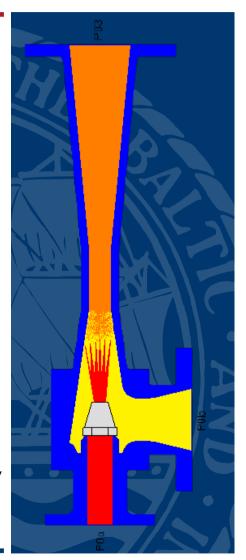
- Operational in all possible conditions
- Maintenance
 - Repair, service and spare parts availability
- Ballasting/de-ballasting procedures
 - Use of gravity might not possible
- Commercial considerations & impact:
 - Trading areas
 - Operations could take longer time to complete
- Compliance to future stringent discharge standards
 - Worldwide approval



The Operational Challenges



- New problem is the use of ballast ejectors the water used for creating the vacuum and the water coming from the ballast tank mixing after the ballast ejector
- OK when drive water comes from the ballast tank and is treated before discharge
- Main problem is that BWMS in many cases are requiring either two treatments (at intake and discharge) or only treatment at intake
- If a sample is taken after the ballast ejector, such water will be "contaminated" by the water in the harbor having either no treatment or only one of two required treatments



Commercial and logistical aspects:



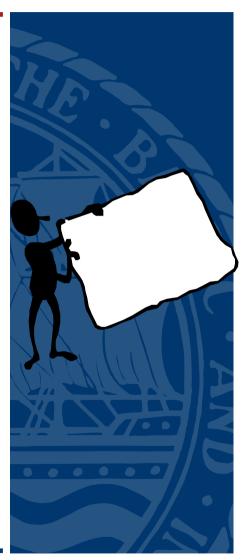
- Responsibilities in case of delays or detentions caused by BWM Convention enforcement
- Contractual impact
- Tidal draft limitations versus ballast/de-ballast capacity
- Impact on port turn-around times
- Designation of lay-by berths and fall back areas
- Information exchange requirements





The Ballast Water Management (BWM) Convention requires:

- •Ship-specific Ballast Water Management Plan approved by the Administration
- Properly kept Ballast Water Record Book
- •Ballast water exchange (Regulation D-1)
- •An approved ballast water treatment system (Regulation D-2)
- •An International Ballast Water Management Certificate





Ships should ensure:

- •Continuous operational monitoring for proof of a compliant BWMS operation
- Operating in accordance with the BWM Plan
- Proper BWM Record Book keeping
- •Fulfilling reporting requirement internal and external
- •Amending the Safety Management System (ISM

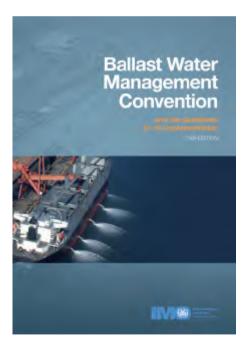
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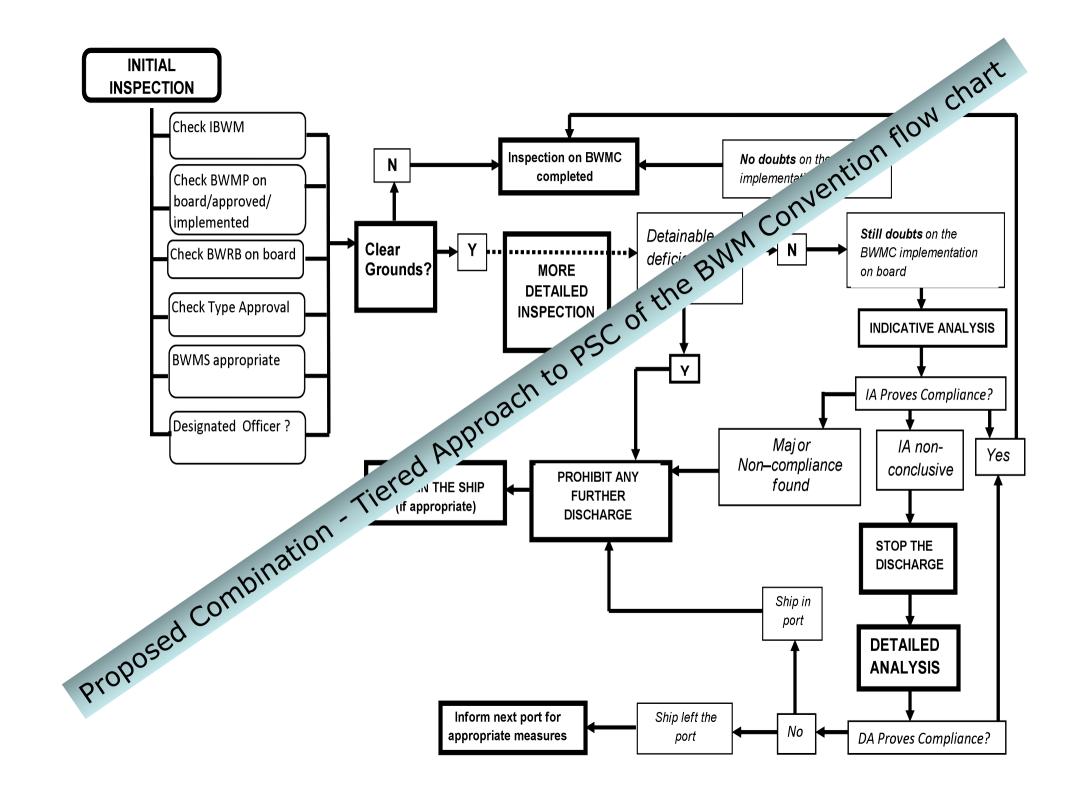


BWM enforcement issues is still somewhat outstanding for the IMO in terms of:

- Sampling and Analyses
- Test procedures
- Port State Control



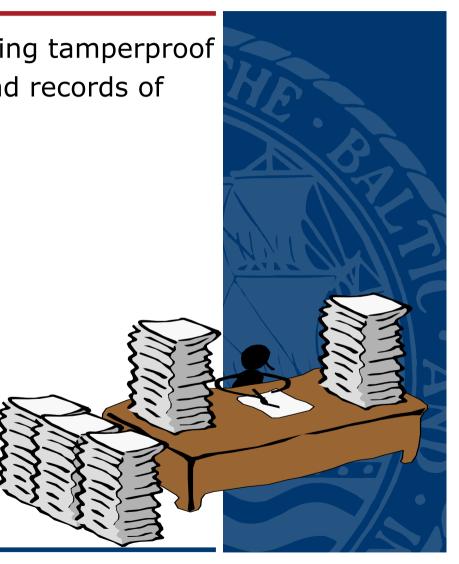






BWMS should be capable of providing tamperproof electronically logging with proof and records of operations in terms of:

- Time and date
- Location (interlinked with GPS)
- Operation mode
- System status
- System error or failure indication
- Valve position indication
- Report printing
- Etc.





Ballast Water Self Monitoring & Control:

- An option for owners
- On board sampling and testing with the available and suitable equipment
- Qualified independent third party surveys schemes' might serve as guard against over eager enforcement regimes







Sampling, Analyse and Testing regimes for ballast water should:

- Accept other signatory Parties' certificates
- Accept result of qualified independent third party survey schemes
- •Adhere to "the avoidance of undue delay" principle and allow ships to perform their operations and continue the voyage before the result of the ballast water testing is available



Alternatives



Are owners getting value for money by installing compliant BWT systems allowing release of unwanted organisms, into the ecosystems in port and estuaries?

Alternatives for consideration could be the use of:

- •Fresh or recycled industrial process water
- •FW ballast from areas with capacity of natural water de-ballasted in areas with low capacity of natural water could be a potential income on the ballast voyage.
- Shore based BW treatment solutions or dedicated mobile BW treatment plants



Outstanding issues



- Capacity study and Ratification of the BWM Convention or vice versa
- Finalization of the IMO BWM Guidance
- Familiarization and training standards for crew
- Globally agreed and applied BW Sampling and Testing protocols
- Implementation of the BWM Conventions in a practical and workable manner



The major challenges for regulators and in achieving timely compliance with the Ballast Water Management Convention are related to:

- •Continuous development of Guidance & Information
- Fair and practical testing procedures for BW
- •Global regime for discharge standards
- •Sufficient grandfathering for pre-convention installed BWMS
- •Reconsideration of the available resources for production, installation and retrofitting of BWMS and a revised implementation schedule
- Approved and applicable BWM training





The major challenges for owners in achieving timely compliance with the BWM Convention are related to:

- Ballast Water Management Plan
- BWM planning for retrofitting/installation
- Operational challenges
- Selection of suitable worldwide approved BWMS
- Timing and planning
- Training of relevant staff and crew





The major challenges for Shipmasters will be related to the following:

- Being acquainted with the BWM Convention
- •BWM Plan and operations
- •Certification, Documentation, Data, Logging, record keeping, etc.
- Crew familiarisation and additional workload
- Control, Inspection, Sampling, Analysis, testing
- Safety Management System amendments





Beside the BWM related challenges is there currently other equally pressing issues on the regulatory agenda:

- Oxides of nitrogen (NOx)
- Sulphur (SOx) emissions
- •Refrigerants and fire-fighting agents
- •Oil pollution prevention Fuel tank protection
- Garbage/waste handling and disposal
- Sewage treatment & grey water
- Anti-fouling systems & Bio-Fouling
- Oily bilge water
- Vapour emission control



So the challenges will continue!

Will we make it in time?



Yes, simply because:

- •The shipping industry has done it before!
- •The world trade and the shipping industry is depending on compliance with the internationally agreed Conventions!
- •The world's population of seafarers in general terms is considered to be competent, well educated and trained
- •Maybe not at the highest score and without hiccups but in the end all stakeholders will pass the finish line of the BWM Convention race within the applicable time limits



Will we make it in time?



Please remember - the installation or retrofitting of a BWMS on board is not the end, in fact it is the beginning of the real challenges!





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Joard o •The BWT System choosing, planning and installation considerations should include a full cost benefit assessment taking into account if possible to the burning and installation considerations should include a full cost benefit assessment taking into account if possible to the burning and installation considerations should include a full cost benefit assessment taking into account if possible to the burning and installation considerations should include a full cost benefit assessment taking into account if possible to the burning and installation considerations should include a full cost benefit assessment taking into account if possible to the burning and installation considerations are also account if possible to the burning and installation considerations are also account if possible to the burning and installation considerations are also account if possible to the burning and installation considerations are also account in the burning and installation considerations are also account in the burning and installation considerations are also account in the burning and installation considerations are also account in the burning and installation considerations are also account to the burning and installation considerations are also account to the burning and account to the burning are also account to the burning and account to the burning are also account bullet points:

- •Additional cost for maintenance i.e. ballast pumps wear & tear due to increased running hours
- •Alternative solutions use of "technical" water or freshwater taken on board in discharge ports as ballast
- •Amendment to the Safety Management System
- Availability & delivery time for the BWT system(s)
- •Ballast capacity carried during normal operation
- Ballast pumping and treatment rates
- •Ballast system characteristics (for example, the number of independent systems on board oil
- •BMT system compatibility with ship design and construction i.e. pipelines and possible r
- •BWT System efficacy and reliability
- •Commercial considerations of trading areas
- •Commercial impact as cargo operations could take longer time to cor
- Crew health and safety
- Crew training
- •Crew workload a BWT system should be easy to
- Effects on tank coatings and steel
- •Ejector use for stripping of Ballast Wa+
- •Explosion proof/intrinsically safe
- •Flexibility in terms of install
- Installation:

- M
- Nev
- •On bc
- Operat.
- •Operation all possible shipboard conditions i.e. cold or warm waters
- Operation, . ol and monitoring aspects i.e. proof of operation for compliance purpose i.e. tamperproof electronic logs with records of operations
- •Repair & service availability for the BWT (after-sales support, spares, maintenance, repair etc.)
- •Safe in operation for the ship's loading and discharging in terms of stability and strength
- •Ship type, size & trade
- •Space limitations versus space required major challenges for ships with "spaghetti" pipelines in pump rooms and engine rooms
- •The BWM systems possibility for expanding the scope of compliance to future more stringent Ballast Water discharge standards
- •Up and run time needed for the BWT equipment (time needed from start of system to fully effective and operational)
- •US approval owners are recommended only to install BWT systems that have achieved USCG approval



plr@bimco.org or marine@bimco.org



